



KIOSK - 6 DIFFERENTIATORS

1

ISO9001:2008
Certified

Quality
assured in
design,
manufacturing,
and support

PRODUCT QUALITY

KIOSK is an ISO-9001:2008 certified quality facility, providing the international standard for excellence in quality and process control. In order to maintain this certification, the company undergoes comprehensive annual audits of all customer-facing processes; including design engineering, manufacturing, and field support.

KIOSK's proprietary design engineering document lays a crucial foundation for product quality. Covering over 70 design points, this tool leverages the experience of thousands of prior designs, providing a solid foundation for quality component selection and first design pass success.

Each unit produced by **KIOSK** goes through dual 52-point quality inspections to fully test mechanical and electrical functionality prior to shipping. These stringent Q/A testing and process controls ensure exceptional field reliability and lowest total cost of ownership.

2

Ability to
execute steep
production
ramps

VOLUME CAPACITY

KIOSK's 85,000 square foot manufacturing and logistics facility (Colorado) has the capability to produce over 300 units per day. **KIOSK** has proven "burst manufacturing" agility to seamlessly execute steep production ramps on nationwide deployments (100's to several thousand units). Complete in-house fabrication facilities for both prototype and production provide lower development costs, faster deployment ramp-up, and total control of product quality. Central US location minimizes overall shipping costs.

3

Unparalleled
custom
design
capabilities

DESIGN FLEXIBILITY

KIOSK is not a "one size fits all" product manufacturer. With over 100,000 standard and custom kiosk designs successfully deployed in virtually every self-service vertical market, there is no other company with more customization flexibility. Each unit is designed to customer specifications, integrating the exact look and transactional functionality needed.

KIOSK employs the most seasoned design engineering team in the industry, providing 100% in-house design services. Special requests (unique branding artwork, color, or a completely custom design) can be readily accommodated without development delays.

Customer-specific input combined with **KIOSK**'s execution experience ensure an end product that combines desired appearance with field reliability and solid transactional integrity – ultimately providing maximum ROI.

continued ...



KIOSK - 6 DIFFERENTIATORS *continued*

4

Pick and choose from a fully turnkey service menu

COMPLETE FIELD SERVICES

Regardless of standard or custom design selection, expert design disciplines universally incorporate easy access to all components ensuring simple service and maintenance. Elements like hinged doors, sliding printer trays, and isolated component placement make field service quick and intuitive.

Further, **KIOSK**'s Field Service Team (3500+ Technicians) can accommodate a full menu of turnkey service and warranty options that best suit individual customer needs. Beginning to end service options include site survey, installation, factory parts support on standard / extended warranty, field service technician dispatch (up to seven days a week), and remote monitoring services.

5

Simple and streamlined agency certification process

PRODUCT SAFETY



Underwriters Laboratories (UL) has been the worldwide standard in safety for over 100 years. **KIOSK** Information Systems, Inc. has the unique ability to provide UL certified products prior to deployment. UL and all agency certification applications are managed in parallel with product development, enabling final certification to occur in the factory as the prototypes come off the line. This parallel management of the UL process can shave up to 90 days off the development and certification cycle, ensuring both speed to market and product safety.

In Europe, **KIOSK** provides products that are fully compliant with CE certification requirements.

6

Expert guidance to simplify your entire project

UNPARALLED EXPERIENCE

KIOSK is the largest manufacturer of custom and standard kiosks in North America. With over 30% market share and nearly two decades of profitable growth, we offer a wealth of experience and stability that is unsurpassed in the industry. **KIOSK**'s deep client / product portfolio across all key self-service vertical markets provides concrete evidence of industry leading expertise to ensure your success.

Consultative guidance is provided through every step of the sales and development cycles. Seasoned professional teams in design and software engineering, manufacturing, program management, and field services provide expert leadership through every phase of the product life cycle. Ultimately, **KIOSK** provides a dedicated partner resource to greatly simplify your entire self-service deployment.